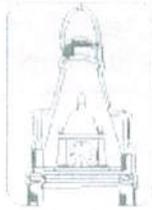


CITY OF MILWAUKEE  
LICENSE DIVISION

2020 JUN 30 A 10:08



**City  
of  
Milwaukee**

**City Clerk's Office – License Division**  
**200 E. Wells St., Room 105**  
**Milwaukee, WI 53202**  
**(414) 286-2238**  
**license@milwaukee.gov**  
**Website: www.milwaukee.gov/lobby**

**PRINCIPAL EXPENSE STATEMENT**

**Instructions:** Complete Lines 1 through 6 of the Principal Expense Statement and any Parts required to be completed pursuant to Line 6. Attach and submit with the expense statement all completed Disclosure of Lobbying Activity forms (ccl-lobby10) if required. Please be advised that the following are exempt from filing an expense statement: a government department, agency or organization of another political subdivision within the state of Wisconsin, another state, or the federal government.

**1. Reporting Period:**

- January 1 through June 30, 20\_\_\_. Filing Deadline: July 30.
- July 1 through December 31, 20 19. Filing Deadline: January 30.

Expense statement must be filed no more than 30 days after the end of each reporting period. There is an additional fee in the amount of \$25 for the late filing of this statement.

**2. Name of Principal:** SAS Institute Inc.

**3. Principal's Address:** 100 SAS Campus Drive, Cary, NC 27513-2414

**4. Principal's Email Address:**

**5. Principal's Telephone Number:**

brian.zuercher@sas.com

919-531-5865

**6. Indicate whether lobbying expenditures of more or less than \$500 were made in the reporting period and complete the parts and forms indicated.**

- Less than \$500. Complete Part III only.
- More than \$500. Complete Parts I through III. Complete and submit with the expense statement a Disclosure of Lobbying Activity form (ccl-lobby10) for each subject area in which the principal attempted to influence legislative or administrative action.

**PART I. Lobbying Expenditures.**

**\$ 6,000.00**

**7. Enter total amount of lobbying expenditures made and obligations incurred for lobbying activities by the principal and all lobbyists for the principal. Include the following in the total amount entered:**

- A. Compensation to persons to engage in lobbying.
- B. Lobbying expenditures made and obligations incurred for paid advertising and any other activities conducted for the purpose of urging members of the general public to attempt to influence legislative or administrative action, if the amount exceeds \$500 during the reporting period.

8. If the amount entered in line 7 includes lobbying expenditures and obligations made or incurred by any one lobbyist for the principal which exceeded \$200 during the reporting period, enter in Table 1 below the name and address of the lobbyist and the total amount of the lobbying expenditures made or obligations incurred.

**Table 1.**

Enter on a separate sheet of paper any additional disclosures relating to Table 1.

Lobbyist Name	Lobbyist Address	Expenditure Amount
Michael D'Amato	2700 S Shore Dr A, Milwaukee, WI 53207	\$ 6,000.00
		\$
		\$
		\$

**PART II. Reimbursements.**

10. Enter in Table 2 below the name of any city official to whom the principal or any lobbyist for the principal provided reimbursement authorized under s. 303-9-2-a, MCO, and the date and amount reimbursed.

**Table 2.**

City Official Name	Date of Reimbursement	Amount of Reimbursement
N/A		\$
		\$
		\$
		\$
		\$

Enter on a separate sheet of paper any additional disclosures relating to Table 2.

**PART III. Certification.**

11. I certify that the above is true and correct to the best of my knowledge, information and belief and that I am the principal or person authorized to sign this statement on behalf of the principal.

Signature: 	Date: 1-28-20
Type or Print Name: Brian Zuercher	

**Office Use Only:**

Initials: \_\_\_\_\_ Transaction #: \_\_\_\_\_ Date & Time Stamp: \_\_\_\_\_



City of Milwaukee

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CITY OF MILWAUKEE
LICENSE DIVISION

2020 JAN 30 A 10:09

DISCLOSURE OF LOBBYING ACTIVITY

Instructions: Complete a separate Disclosure of Lobbying Activity form for each subject area in which the principal attempted to influence legislative or administrative action during the reporting period. Attach and submit with the Principal Expense Statement (form ccl-267d) all completed Disclosure of Lobbying Activity forms.

1. Identify Reporting Period: [ ] January 1 through June 30, 20\_\_
[ ] July 1 through December 31, 20 2019

2. Enter Name of Principal:

SAS Institute Inc.

3. Enter in Part A a detailed description of the subject area in which the principal attempted to influence legislative or administrative action during the reporting period.

4. Enter in Parts B through F information indicating the date and lobbying activity conducted or city official lobbied, time engaged in lobbying, the specific legislative or administrative action related to the subject area identified in Part A that the principal attempted to influence during the reporting period and the amount of resources spent

A. Detailed description of subject area:

Engaging with City of Milwaukee Departments (MPD, MHD, Assessor's office) to discuss future procurement opportunities

Table with 5 columns: B. Date Activity or Lobbying Occurred, C. Activity Conducted or City Official Lobbied, D. Amount of Time Engaged in Lobbying, E. Identity of Specific Legislative or Administrative Action, F. Resources Spent. Row 1: Attached

Enter on page 2 any additional disclosures for the subject area identified in Part A.

Office Use Only:

Initials: \_\_\_\_\_ Transaction #: \_\_\_\_\_ Date & Time Stamp:

**DISCLOSURE OF LOBBYING ACTIVITY 7/1/19 through 12/31/19**

**Principal- SAS Institute, Inc -- Lobbyist – Michael D’Amato**

7/31 – Correspondence with Michael Stevenson of Milwaukee Health Department regarding meeting set up for Milwaukee Health Coalition - \$125

8/6 – Correspondence with Nick Desiato re: Fusion center analytics needs at MPD- \$125

8/20 – Correspondence with Michael Stevenson MHD to set meeting - \$125

8/22 – Meeting (prep and follow-up) with Steve Mahan, DOA, to discuss fusion center / intelligence needs - \$500

9/25 – Meeting with Sharon Robinson and Connor Sperry to discuss census opportunity – \$500

9/24 – Sgt. Grochowski discussion and follow up with SAS team – \$500

9/23 – Sgt Grochowski call - \$125

9/19 – MPD calls - \$125

9/19 Call to MPD – Nick DeSiato and Sgt. Grachowski \$125

9/16 Follow-up call with Milwaukee Health Department and Milwaukee Health Partnership - \$125

9/11 Census info, discussion with city clerk and Sharon Robinson, Commissioner DOA. Call to Sgt. Grachowski - \$375

9/9 Research on county assessments and discussion with County Treasurer - \$500

9/6 Research on census process - \$125

9/2 Follow up with Milwaukee Health Department - \$125

10/11 Call with group to discuss MPD opportunity – \$250

10/11 Watch recording of MPD Budget Hearing – \$750

Team call with MPD consultant Tom Moreau – \$250

10/21 E-mail to Commissioner Kowalik for support to set meeting with Milwaukee Health Care Partnership - \$125

10/18 Call to Michael Stevenson, Milwaukee Health, to follow -up- \$125

10/ 1, 11,18,24 Calls to Sgt Grochowski – \$250

E-mail and calls to Nick DeSiato – \$250

11/20 – Discussion with Sgt. Grachowski on MPD RFP - \$125

11/21 – follow-up with Tom Moreau, MPD consultant - \$125

11/21 – Discussion with Peter Bronek, Deputy Assessor – \$250

**DISCLOSURE OF LOBBYING ACTIVITY 7/1/19 through 12/31/19**

**Principal- SAS Institute, Inc -- Lobbyist – Michael D’Amato**

7/31 – Correspondence with Michael Stevenson of Milwaukee Health Department regarding meeting set up for Milwaukee Health Coalition - .5 hrs - \$125

8/6 – Correspondence with Nick Desiato re: Fusion center analytics needs at MPD- .5 hrs - \$125

8/20 – Correspondence with Michael Stevenson MHD to set meeting - .5 hrs- \$125

8/22 – meeting (prep and follow-up) with Steve Mahan, DOA, to discuss fusion center / intelligence needs - 2 hrs - \$500

9/25 – Meeting with Sharon Robinson and Connor Sperry to discuss census opportunity – 2 hrs - \$500

9/24 – Sgt. Grochowski discussion and follow up with SAS team – 2 hrs - \$500

9/23 – Sgt Grochowski call - .5hrs - \$125

9/19 – MPD calls - .5 hrs - \$125

9/19 Call to MPD – Nick DeSiato and Sgt. Grachowski .5 hrs - \$125

9/16 Follow-up call with Milwaukee Health Department and Milwaukee Health Partnership - .5 hrs - \$125

9/11 Census info, discussion with city clerk and Sharon Robinson, Commissioner DOA. Call to Sgt. Grachowski – 1.5 hrs - \$375

9/9 Research on county assessments and discussion with County Treasurer - 2 hrs - \$500

9/6 Research on census process - .5 hrs - \$125

9/2 Follow up with Milwaukee Health Department - .5 hrs - \$125

10/11 Call with group to discuss MPD opportunity – 1 hr - \$250

10/11 Watch recording of MPD Budget Hearing – 3 hrs - \$750

Team call with MPD consultant Tom Moreau – 1 hrs - \$250

10/21 E-mail to Commissioner Kowalik for support to set meeting with Milwaukee Health Care Partnership - .5 hrs - \$125

10/18 Call to Michael Stevenson, Milwaukee Health, to follow -up- .5 hrs - \$125

10/ 1, 11,18,24 Calls to Sgt Grochowski – 1 hrs - \$250

E-mail and calls to Nick DeSiato – 1 hrs - \$250

11/20 – Discussion with Sgt. Grachowski on MPD RFP - .5 hrs - \$125

11/21 – follow-up with Tom Moreau, MPD consultant - .5 hrs - \$125

11/21 – Discussion with Peter Bronek, Deputy Assessor – 1 hrs - \$250